Accordant Philanthropy, Booth #500, Ponte Vedra Beach, FL  
[www.accordantphilanthropy.com](http://www.accordantphilanthropy.com)  
Accordant Philanthropy is a thought leader in advancing healthcare philanthropy. Our innovative work has been featured in national publications including Healthcare Executive, Trustee, H&HN and Chronicle of Philanthropy. Services include leadership engagement, strategy, campaigns, grateful patient initiatives, donor communications, talent development, executive search and more.

ActivEd, Booth #302, Oxnard, CA  
[www.activedinc.com](http://www.activedinc.com)  
ActivEd created an on-line learning platform called "Walkabouts." We provide teachers the tools to create movement rich standards based Math and English Language Arts lessons aligned to state curriculum standards. We get kids up and moving in the classroom and throughout the teaching day. We are looking to partner with Health and Wellness Foundations/Institutions to decrease childhood obesity, type 2 diabetes and create awareness about healthy active lifestyles in young children.

Advancement Resources, Booth #505, Cedar Rapids, IA  
[www.advancementresources.org](http://www.advancementresources.org)  
Advancement Resources is a world leader in research and breakthrough thinking in philanthropy. Utilizing more than 15 years of expertise in medical, academic, and nonprofit philanthropy, we work with organizations to help them realize their full philanthropic potential. Each client receives an extensive plan featuring concepts and tools for effectively contributing to the organization’s philanthropic mission. Our comprehensive professional services are highly customized for each organization to ensure they reach—and exceed—their fundraising goals through meaningful, donor-centric philanthropy.

ADVIZOR Solutions, Inc., Booth #304, Downers Grove, IL  
[https://www.advizorsolutions.com](https://www.advizorsolutions.com)  
ADVIZOR® specializes in data discovery and predictive analytics solutions for fundraisers. Our visual, interactive software makes it easy to explore and analyze your data. In healthcare, we blend CRM data with Patient Encounters data and create Patient Potential and Attachment scores that update daily…no coding or stats degree required!
Aesthetics, Inc., Booth #301, San Diego, CA
www.aesthetics.net
Aesthetics, Inc. works with organizations to bring their mission, vision, and values to life and deepen their community ties through custom-designed donor recognition and interpretive displays. Our systems are flexible, affordable, and easy to update. Further, we use the arts to help expand their donor base and develop new revenue.

Allegiant Direct, Inc., Booth #211, Brentwood, TN
www.allegiantdirect.com
Allegiant Direct, Inc., offers the experience and expertise you need to achieve direct marketing success. Specialties include: results-oriented direct mail copy and design plus insightful results analysis. Other services include voice messaging, telemarketing, and membership/giving programs.

Amri Studio, Booth #413, Portland, OR
www.amristudio.com
Amri Studio has a 35-year track record of creating award-winning crystal Donor Recognition for hospitals, universities, corporations, museums, & performing arts centers. We believe every caring act is an ACT of LIGHT. Our work helps illuminate these precious acts. Ask us about our award winning, innovative new Digital Donor Recognition systems!

The Angeletti Group, Booth #512, New Vernon, NJ
www.theangelettigroup.com
The Angeletti Group offers philanthropic counsel to the most passionate in healthcare, education and community building. Customizable, strategic and deliberately personal by design, we offer a wide variety of organizational advancement services, including metrics-driven major gift programs, campaign management, prospect research and wealth screening, board development, executive search and more.

Association for Healthcare Philanthropy #509, Falls Church, VA
www.ahp.org
The Association for Healthcare Philanthropy (AHP) is an international professional organization dedicated exclusively to development professionals who encourage charity in North America’s health care organizations. Established in 1967, AHP is the source for education, networking, information and research in health care philanthropy. Our mission is to inspire, educate and serve those transforming health care through philanthropy. Our vision is to be the definitive authority in health philanthropy.

Attain LLC, Booth #216, McLean, VA
www.attain.com
Attain is a management, technology, and strategy consulting firm delivering market leading results to customers in the government, healthcare, education, and nonprofit markets. Based in McLean, Va., with a nationwide presence, Attain is an agile company with the experience to scale our solutions and services to meet your needs.
**Bentz Whaley Flessner, Booth #209, Minneapolis, MN**
[www.bwf.com](http://www.bwf.com)
With thirty-plus years of experience, Bentz Whaley Flessner consultants bring expertise needed to make the most impact for their client’s immediate and future needs. Four Principals, including Bruce Flessner, Joshua Birkholz, Mark Marshall and Katrina Klaproth, partner with our clients on a wide range of advancement services.

**Beth Interactive Inc., Booth #117, Chicago, IL**
[http://bethinteractive.com](http://bethinteractive.com)
Beth Interactive is a digital marketing and fundraising agency in Chicago specializing in online strategy and consultation, e-fundraising, email marketing, SEO and website design. With a consistent track record of improving donor engagement and increasing online giving, our healthcare philanthropy work with hospitals and foundations delivers exceptional ROI while staying on brand, on time and on budget.

**BidPal, Booth #406, Indianapolis, IN**
[www.bidpal.com](http://www.bidpal.com)
Empowering great missions, BidPal® provides organizations an easy to use software solution to efficiently manage their fundraising events and campaigns. From galas to golf fundraisers, BidPal’s technology offers: event & auction management, mobile bidding, online auctions & stores, online registration & ticketing, Text2Give®, mobile donations, and more.

**Blackbaud, Inc., Booth #310, Charleston, SC**
[www.blackbaud.com](http://www.blackbaud.com)
Blackbaud is the world’s leading analytics and cloud software company for the nonprofit sector. Our analytic solutions provide healthcare organizations access to and information on three key groups: new consumers, existing patients and valued constituents. Our solutions impact both operational and philanthropic revenue allowing hospitals and like organizations to focus on mission delivery while reducing debt dependency. Blackbaud innovates at the intersection of consumers, patients and philanthropists, delivering new solutions that are shaping future of healthcare.
Bliss Direct Media, Booth #400, Saint Joseph, MN
www.blissdirect.com
Bliss Direct Media provides customized fundraising solutions for healthcare organizations across the United States. Bliss is a full-service provider bringing together consultative services, complete data and project management, creative design and copy, full-service printing and analysis. Take advantage of a free Strategic Planning Session to discover untapped opportunities for your organization.

Borns Group/VDM, Booth #502, Aberdeen, SD
www.vdm.bornsgroup.com
Our team consists of development professionals who are experts in direct marketing solutions. Our focus is on helping you reach and exceed your fundraising goals. We integrate customized fundraising strategies with direct response mail and email production solutions all within your budget.

Brakeley Briscoe Inc., Booth #602, San Mateo, CA
www.brakeleybriscoe.com
Brakeley Briscoe specializes in fundraising and campaigns for hospitals, health systems, and academic medical centers. With offices across the US, Asia, Europe, and Latin America, our services include fundraising capacity building; major, annual, and planned giving; capital campaign planning and management; board development; strategic planning; prospect research; and grant writing.

Brook Recognition, Booth #510, Woodlands, MB
http://brookrecognition.com
Your strongest fundraising campaign starts right here. Our passion is working with you, sharing our knowledge and expertise. With over 30 years of experience and more than 700 installations Brook Recognition is honored to work with you to generate the best results for your community and the most effective and impressive donor recognition system possible.

BRYANT GROUP, Booth #612, Irvine, TX
www.bryantgrp.com

BRYANT GROUP partners with hospitals, medical centers and health systems to build powerful development teams. For 30 years, our consultants have recruited advancement professionals here in the US and abroad. We now also offer training and coaching services focused on enriching and retaining strong teams and effective leaders.
Campbell & Company, Booth #113, Chicago, IL
www.campbellcompany.com
Campbell & Company is a national nonprofit consulting and executive search firm offering fundraising, communications, executive search, and strategic information services for nonprofit organizations across the sector—from environment, education, healthcare, and human services to arts and culture, religion, associations, and civic and public affairs.

Cause and Solution, Inc., Booth #306, Colorado Springs, CO
http://www.causeandsolution.com
Our professional staff includes MBAs, CFREs and CPAs. We are highly skilled and experienced in fundraising development; project management; system integration; and operational and financial management for non-profits. We are confident that our 60+ years of combined fundraising experience can help your organization grow its Cause with our innovative Solutions.

CCS Fundraising, Booth #203, New York, NY
http://ccsfundraising.com
CCS is a strategic fundraising firm that partners with non-profits for transformational change. We plan, manage, and implement programs that achieve fundraising goals and mission impact.

CFRE International, Booth #411, Alexandria, VA
www.cfre.org
As stewards of the public trust, CFRE International grants CFRE certification to fundraising professionals demonstrating the highest standards of knowledge, skill and commitment to ethical and professional practice in serving the philanthropic sector. CFRE International is an independent organization working in cooperation with professional associations around the globe, including AHP.

C.I. Partners Direct, Booth #202, Ventura, CA
www.cipdirect.com
C.I. Partners Direct is a national fundraising and consulting agency, specializing in strategic planning and implementation of multi-channel direct response programs for many nonprofit organizations. We partner with our clients to provide customized programs to achieve their fundraising goals, while providing them with exceptional results and an excellent customer service experience.
City of Hope, National Medical Center, Duarte, CA
Booth #404
www.cityofhope.org

City of Hope is a world leader in the research and treatment of cancer, diabetes, and other serious diseases. We are located in sunny Southern California. Our Office of Philanthropy is building a premier fundraising team with highly creative, committed and talented innovators. Advance your passion. Change the world.

Crescendo Interactive, Inc., Booth #101, Camarillo, CA
www.crescendointeractive.com
Serving the planned giving industry for 30+ years, Crescendo Interactive provides all the tools and services to market major and planned gifts. Our fully integrated marketing system features custom and mobile websites, e-newsletters for donors and advisors, marketing literature, bequest campaigns, social networking, analytics, proposal software, training and more.

DaVinci Direct, Booth #416, Plymouth, MA
www.davinci-direct.com
DaVinci Direct is a full-service integrated direct response fundraising agency with a national reputation for increasing response and revenue for nonprofit healthcare organizations like yours. Innovative strategy, award-winning creative and advanced analytics for direct mail, email, web and integrated, multichannel programs. Let DaVinci develop customized, data-driven solutions to solve your fundraising challenges and significantly increase results.

DeLauro and Associates, Booth #317, San Diego, CA
www.delauroassociates.com
DeLauro and Associates is a highly-regarded consulting company that provides a broad range of fundraising services to clients across the United States. We are very experienced but also innovative and provide fresh approaches to strategic and campaign planning and philanthropy management with a particular expertise in managing health system philanthropy programs. Let us be the guiding light to the achievement of your philanthropy goals.
DonorPerfect, Booth #801, Fort Washington, PA
www.donorperfect.com
DonorPerfect is a fundraising growth platform that enables nonprofits to raise more money and cultivate donor relationships by effectively automating administrative tasks and organizing constituent data. On average, clients increase their annual revenue by over 10% in their first year of using DonorPerfect. That’s double the national average!

DonorSearch, Booth #308, Marriottsville, MD
www.donorsearch.net
DonorSearch is a leading prospect research and screening firm, with the largest and fastest growing philanthropic database in the country. We’re the only company that offers analytics based on a study of $5 billion in giving; free, unlimited support; and free, CFRE-approved educational webinars.

Gesture, Booth #309, Westmont, IL 60559
http://gesture.com
Gesture partners with non-profits around the country providing technology that allows them to take their fundraising efforts mobile and opening them up to a much larger donor base. We help manage silent auctions, fundraising initiatives, and any other event fundraising the charity partner has going on.

Ghiorsi & Sorrenti Inc. (GSI), Booth #200, Wyckoff, NJ
www.gsiphilanthropy.com
Ghiorsi & Sorrenti Inc. (GSI) is a full-service philanthropic consulting firm specializing in capital campaigns for the complete spectrum of healthcare organizations. Since 1989, GSI has partnered with hundreds of providers with goals ranging from a million to several hundred million. GSI has assisted its clients in raising billions of dollars, and recently introduced REACH Data Analytics to complement our array of services.

Gift Clarity, Booth #508, Brentwood, TN
www.giftclarity.com
Gift Clarity helps your organization raise more money by guiding you through the implementation of a Fundraising Strategic Plan. Gift Clarity analyzes your organization's fundraising history, identifies staffing needs, and provides specific recommendations to increase donor retention and loyalty. Gift Clarity helps you build stronger relationships with your key supporters.
giftmap, by Presentation Design Group, Booth #501, Eugene, OR  
www.pdgdesign.net; www.giftmap.com  
We design, manufacture and install architectural and digital-interactive donor recognition displays, history exhibits and way finding signage. Our work will strengthen your donor family and inspire others to give. Decades of experience helped us create giftmap, a dynamic, map-based inventory of your giving opportunities, artwork and recognition inventories.

The Giving Collaborative, LLC, Booth #212, East Haven, CT  
www.givingcollaborative.com  
The Giving Collaborative (TGC), a comprehensive consulting firm, builds lasting relationships based on trust and respect with each organization it represents. From campaign readiness and assessment to grant writing, our goal is your success. With representation in California, Connecticut, Nevada, Florida, Massachusetts, and the Washington, D.C. metro area, TGC is a leader in philanthropy consulting.

Gobel Group, Booth #516, West Chester, PA  
www.gobelgroup.com  
The Gobel Group is the leading consulting firm working exclusively in healthcare philanthropy, and the experts in helping clients build meaningful partnerships with physicians and nurses to create a robust grateful patient program. Gobel’s system can create clinician champions who identify the best prospects, introduce those prospects to you, and become involved in the philanthropic process. The result is more philanthropic revenue for your institution.

Graham-Pelton, Booth #217, Summit, NJ  
https://grahampelton.com  
Graham-Pelton Consulting is the trusted leader in fundraising management, serving the healthcare sector worldwide. We empower organizations to attract high-level philanthropy, enabling them to achieve their missions. Simply put, what we do helps make the world a better place. And that is precisely why we do it.

Grenzebach Glier and Associates, Booth #303, Chicago, IL  
www.grenzebachglier.com  

GG+A understands that healthcare organizations have unique needs when it comes to developing strategic philanthropic programs. We have worked with top hospitals, health systems, and other healthcare institutions in the U.S. and abroad. With decades of experience delivering philanthropic management consulting, strategic planning, strategic communications, donor screening/analytics, program assessments, campaign feasibility and advancement survey services. Our mission is advancing yours.
Your Partners For Integrated Direct Response Fundraising: HCB is a boutique style contact center dedicated to fundraising. Using a conversational and non-scripted approach, HCB specializes in monthly, grateful patient, lapsed re-activation and legacy giving programs. TT&A manages any or all aspects of a direct mail/direct response program from start to finish. Stop by and discover how we can help!

Health Giving (Previously Health Philanthropy Services Group, LLC), Booth #412, Powell, OH
www.health-giving.com
Health Giving is a full-service, specialized healthcare philanthropy consulting firm. We are experienced in serving community-based health and healthcare non-profits ranging in size, scope and mission. We are committed to contributing to the quality and success of health philanthropy nationwide, and being a valuable, trusted resource to you and your fundraising office.

Heaton Smith Group, Booth #803, Atlanta, GA
www.heatonsmithgroup.com
Heaton Smith is a legacy and charitable estate planning firm that helps donors fulfill their legacies and nonprofits achieve their missions. The leader in documented estate gifts in its space, Heaton Smith’s knowledge base is second to none. The average blended or documented estate gift facilitated for clients is $512,000.

Henderson Mallory Partners, Booth #802, Austin, TX
www.hendersonmallory.com
Whether increasing the effectiveness of established development programs or creating new philanthropic foundations and fundraising programs, Henderson Mallory Partners applies over 50 years of fundraising and management experience to craft custom solutions for nonprofit clients across the country. Services include leadership development, planning, development and organizational audits, foundation and program start-up, feasibility studies and campaign support.
Hillary Lyons Associates, Booth #204, Dimondale, MI
https://www.hillarylyons.com
HLA is dedicated to providing professional, full-service fundraising counsel to healthcare organizations. Through organizing an extensive network of community and business leaders and providing comprehensive education for staff and volunteers, a program is developed to maximize philanthropic potential and achieve long-term success. Put our expertise to work for you!

Honorcraft LLC, Booth #111, Stoughton, MA
https://www.honorcraft.com
Since 1961, Honorcraft has been a leader in the design and fabrication of donor recognition. Legacy Curator helps you discover, preserve, and honor your philanthropic heritage. Ask us about LCTracker, our web-based donor management tool.

iWave Information Systems, Booth #409, Prince Edward’s Island, Canada
https://www.iwave.com
iWave’s prospect research and screening solution is a proven asset for fundraising departments of any size. From Texas Children’s Hospital to Dana Farber Cancer Institute, we assist thousands of organizations in the US, Canada and overseas. Prospect Research Online (PRO) is an industry leading, one stop shop created solely for healthcare, education and nonprofit organizations to assist in your fundraising efforts.

Jerold Panas, Linzy & Partners, Booth #207, Chicago, IL
https://www.panaslinzy.com
Jerold Panas, Linzy & Partners has been meeting the philanthropic needs of clients for over forty years. We have served over 1,000 health-related institutions. We seek innovative solutions to reach your greatest objectives. We bring spirit, energy, and zeal to your program — winning campaigns, audits, board development, and ongoing counsel.
Kidzpace Interactive, Booth #401, Madison, WI
www.kidzpace.com
Kidzpace is perfect for donations and fundraising. We entertain visitors of all ages with a variety of cabinets, carts and kiosks complete with video game systems and touch screen games. Games offer on-screen donor recognition opportunities. Super popular in lobbies, waiting areas, play rooms and patient rooms.

Lois L. Lindauer Searches, LLC, Booth #316, Boston, MA
www.lllsearches.com
LOIS L. LINDAUER SEARCHES (LLLS) is the premier national executive search firm serving the development/advancement profession. We specialize in recruiting Chief Development Officers and their teams for the healthcare, science, education, arts and culture, advocacy and mission-driven nonprofit sectors.

Marts & Lundy, Booth #604, Lyndhurst, NJ
www.martsandlundy.com
Marts & Lundy’s international team of fundraising consultants offers an unparalleled breadth and depth of expertise. With consultants based in the US, Canada, UK and Australia, we serve clients worldwide with comprehensive services including campaign planning and counsel to more specialized offerings in communications, analytical solutions and talent development.

MD Designs By Metal Décor, Booth #105, Springfield, IL
www.mddesigns.com
Since 1961 MD Designs Inc. has created spectacular donor walls, signage and awards. It is our goal to provide our clients with a custom creative donor wall or recognition award that inspires philanthropy, aesthetically fits their facility, accommodates their donor programs and is manufactured with the highest quality lasting products.
Mitchell Associates Inc., Booth #201, Wilmington, DE  
www.mitchellai.com  
Mitchell Associates is a national design firm specializing in design, production and installation of unique donor recognition systems, interpretive displays, and supporting content. We address vital concerns of designing appropriate and adaptable, thematic recognition systems that enhance and compliment your organization’s core values and visual brand while attracting potential donors.

Paschal Murray Executive Search, Booth #600, Wilmington, NC  
www.paschalmurray.com  
Paschal Murray, Inc. is an executive search firm that has a special focus in recruitment of talented advancement professionals. Since 1978 the firm has assisted healthcare organizations in building senior leadership teams. The key to their success is the wealth of contacts among senior advancement professionals and the technical advancements of the firm. They are the “Chair People” and fill empty chairs!

Performance Advantage – A Marketing Partners Inc. Company, Booth #213,  
St. Joseph, MI and Winter Park, FL  
www.acceleratemajorgifts.com  
Let us help you focus on major gifts and fundamental improvements in process, structure and technology built on Lean Six Sigma principles. We also offer the Engage suite of fundraising mobile apps. These mobile apps support ongoing communications, training, major gifts, campaigns and branding. Motivate staff and board members, campaign volunteers, donors and community influencers.

PFM Asset Management LLC, Booth #407, Philadelphia, PA  
www.pfm.com  
PFM Asset Management LLC provides investment advice and portfolio management to institutional clients, including endowments and foundations. For over a decade, our multi-asset class management (MACM) program – also known as Outsourced Chief Investment Officer (OCIO) – has helped organizations construct investment portfolios to achieve long-term goals and drive their mission forward.

PG Calc, Booth #313, Cambridge, MA  
www.pgcalc.com  
PG Calc is the leading provider of software and services for planned gift calculations, marketing, reporting, administration, and planned giving on the web. Our clients include charities of every size and description as well as service providers, banks, attorneys, consultants, and financial service companies.
The Phonathon, LLC, Booth #800, Boca Raton, FL 33431
http://www.thephonathon.org
The Phonathon engages patients and donors through customized and integrated telephone and mail programs. Make this year the year you: Increase your major gifts pipeline, generate new $1,000+ donors, acquire new donors, increase your average gift and top your annual giving goal or community phase in your capital campaign!

Resource Associates, Booth #403, Farmington, NM
www.grantwriters.net
Resource Associates is a professional grant writing company that has been in business for more than 22 years. We work with hospitals, health centers, clinics, universities, school districts and nonprofits across the country to identify available grants and provide professional grant writing services on their behalf.

Ruffalo Noel Levitz, Booth #300, Cedar Rapids, IA
www.ruffalonl.com
Ruffalo Noel Levitz fuels healthcare philanthropy with innovative solutions for grateful patient programs and major and planned giving. Through predictive analytics, marketing technology, and unparalleled expertise, RNL offers an intelligent approach to increasing fundraising revenue while providing insight on new opportunities for growth.

Snavely Associates, Ltd, Booth # 210, State College, PA
www.snavelyassociates.com
Snavely Associates develops brand-centric, creative campaign and annual giving communications for educational and healthcare organizations. With the introduction of Ovrture, we are helping clients push the boundaries of personalized digital communications for major prospects. Through thoughtful collaboration, deep experience, and a desire to challenge boundaries, we deliver breakthrough ideas that elevate and radiate our clients' capacity to enrich lives and change our world.

Thompson & Associates, Booth #504, Brentwood, TN
www.ceplan.com
Thompson & Associates partners with development teams to offer a complimentary charitable estate planning service in gratitude for their supporters. This partnership provides new opportunities for engaging individuals and solidifying relationships. Through strategic implementation and confidential values-based planning, individuals and organizations fulfill their objectives and reach their financial goals.

TrueSense Marketing, Booth #513, Freedom, PA
www.truesense.com
At TrueSense Marketing, we believe in fundraising that treats donors like heroes — an unstoppable force for good through their giving. Everything we do is focused on engaging donors at every level, through insightful analytics, innovative strategy, and breakthrough creative. Direct Response Fundraising in Mail, Digital, Broadcast, Print, Phone, and Social.
Vision Philanthropy Group, Booth #610, Nashville, TN
www.visionphilanthropygroup.com

Vision Philanthropy Group is a leader in health care philanthropy. Our team brings 30+ years of experience working with health sciences centers, community and teaching hospitals, cancer centers and other disease organizations to our consulting and creative services. Our work includes campaigns, grateful patient programs, major and transformative gifts, strategic planning and fundraising communication. VPG’s art of Bold Asking™ customized training program is designed for boards, CEOs, physicians, and staff to build comfort and successful partnerships in transformative philanthropy and culture.

W & E Baum, Booth #405, Freehold, NJ
http://www.webaum.com
Designers and manufacturers of Donor Walls, Trees of Life, Memorials Walls, Plaques, Awards, Individual Letters and Signage. Our donor and memorial recognition products grace organizations throughout the nation, permanently honoring stewards, builders, donors and volunteers. We offer complete solutions to fulfill your recognition and memorial needs with both traditional and contemporary designs in woods, metals, glass, marble, Corian, Plexiglas and Laminates.

WealthEngine, Booth #402, Bethesda, MD
www.wealthengine.com
For over 20 years, WealthEngine has provided wealth intelligence solutions to help marketing and sales professionals create strategies to extend their reach and build their prospect pipeline. WealthEngine’s leading consumer database contains 1,500+ attributes on over 240 million US individuals. That’s nearly a half trillion data points powering its suite of products and services.

WealthQuotient, Booth #606, New York, NY
www.mywealthq.com
Innovation in engaging the ultra wealthy has been extremely stifled. Many organizations struggle with implementing a proactive, systematic and prospect centric approach to efficiently engage this challenging market. WealthQuotient is the worlds only strategy and training platform focused on helping sales, fundraising professionals and their organizations specifically address these issues.