



CONTINUING EDUCATION POINTS TRACKER

CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.

Activity Organizer: - Association for Healthcare Philanthropy
Title of Activity: - AHP Virtual Institute - Elements of Major Gifts
Names of Presenter(s): - Various
Dates and Location: - September 10 - October 6, 2020, Online

Date: Thursday, September 10, 2020

Session 1: 1:00 PM - 3:45 pm (2.5 pts)

- Session 1: Introduction to Major Gifts

Date: Tuesday, September 15, 2020

Session 2: 1:00 pm - 3:30 pm (2.25 pts)

- Session 2: Donor Motivations / Prospect Identification

Date: Thursday, September 17, 2020

Session 3: 1:00 pm - 3:30 pm (2.25 pts)

- Session 3: Strategic Leader, C-Suite and Volunteer Engagement / Setting Priorities and Portfolio Management

Date: Tuesday, September 22, 2020

Session 4: 1:00 pm - 3:45 pm (2.5 pts)

- Session 4: Qualification / Cultivation

Date: Thursday, September 24, 2020

Session 5: 1:00 pm - 3:45 pm (2.5 pts)

- Session 5: Solicitation / Gift Officer Panel

Date: Tuesday, September 29, 2020

Session 6: 1:00 pm - 3:45 pm (2.5 pts)

- Session 6: Moves Management / Stewardship

Date: Thursday, October 1, 2020

Session 7: 1:00 pm - 3:45 pm (2.5 pts)

- Session 7: Integrating Major Gifts into a Comprehensive Program / Integrating Gift Planning with Major Gifts

Date: Tuesday, October 6, 2020

Session 8: 1:00 pm - 2:15 pm (1.25 pts)

- Session 8: Ethics

Total number of points attained:

Courses Marked **NFR** (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.

Find more **CFRE approved** continuing education opportunities on **My Education Finder**:
<http://www.cfre.org/continuing-education/my-education-finder/>