



CONTINUING EDUCATION POINTS TRACKER

CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.

Activity Organizer: - Association for Healthcare Philanthropy
Title of Activity: - AHP Virtual Institute - Hospice Philanthropy
Names of Presenter(s): - Beth Morgante, Karen Willson, ACFRE
Dates and Location: - August 10 - August 19, 2021, Online

Date: Tuesday, August 10, 2021

Session 1: 12:00 PM - 1:30 pm (1.5 pts)

- Session 1: Case for Support / Elevator Speeches / Direct Mail, Memorials, Employee Giving, Events

Date: Wednesday, August 11, 2021

Session 2: 12:00 pm - 1:30 pm (1.5 pts)

- Session 2: Annual Giving / Conversion of Memorial, Tribute, and Grateful Patient Donors

Date: Tuesday, August 17, 2021

Session 3: 12:00 pm - 1:30 pm (1.5 pts)

- Session 3: Pipeline to Major and Planned Gifts / Clinical Staff Engagement / Culture of Philanthropy

Date: Wednesday, August 18, 2021

Session 4: 12:00 pm - 1:30 pm (1.5 pts)

- Session 4: Major Gifts / Capital Campaigns / Planned Gifts / Stewardship

Date: Thursday, August 19, 2021

Session 5: 12:00 pm - 1:30 pm (1.5 pts)

- Session 5: Performance Metrics / Moves Management / Group Assignment

Total number of points attained:

Courses Marked **NFR** (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.

Find more **CFRE approved** continuing education opportunities on **My Education Finder**:
<http://www.cfre.org/continuing-education/my-education-finder/>