



CONTINUING EDUCATION POINTS TRACKER

CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.

Activity Organizer: - Association for Healthcare Philanthropy
Title of Activity: - AHP Virtual Institute - Major Gift Initiatives and the Campaign
Names of Presenter(s): - Doug Dillon, Ashley Nall, CFRE, guests
Dates and Location: - August 16 - August 25, 2021, Online

Date: Monday, August 16, 2021

Session 1: 9:15 am - 12:15 pm (2.5 pts)

- Welcome / New Way of Campaign Planning (1.5 points)
- Annual Giving & the Campaign (1.0 pts)

Date: Wednesday, August 18, 2021

Session 2: 9:15 am - 12:15 pm (2.75 pts)

- The Feasibility Study (1.5 pts)
- Recognition & Stewardship in the Campaign (1.25 pts)

Date: Monday, August 23, 2021

Session 3: 9:15 am - 12:45 pm (3.75 pts)

- Building the Master Plan / Case for Support (2.25 pts)
- Individual Plans & Solicitations (1.5 pts)

Date: Wednesday, August 25, 2021

Session 4: 9:15 pm - 12:30 pm (2.5 pts)

- Planned Giving & The Campaign (1.0 pts)
- Securing the Appointment & Asking for the Gift (1.5 pts)

Total number of points attained:

Courses Marked **NFR** (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.

Find more **CFRE approved** continuing education opportunities on **My Education Finder**:
<http://www.cfre.org/continuing-education/my-education-finder/>