



# YOUR PATH WITH AHP






# ZERO<sup>to</sup> THREE years

Click on these icons  to see the videos.



## 1. **Join!**

[www.ahp.org/join](http://www.ahp.org/join)

Joining AHP is a critical first step toward professional success. Join now to unlock your member benefits and access a supportive community that will help you get up to speed fast. 

## 2. **Sign up for The Huddle**

[connect.ahp.org](http://connect.ahp.org)

The AHP Huddle, our members-only online networking community, connects you with thousands of health care philanthropy professionals across North America.

## 3. **Review Webinar Schedule**

[www.ahp.org/webinars](http://www.ahp.org/webinars)

Take advantage of educational offerings through AHP's Webinar Series that are specific to the field of health care philanthropy without leaving your office!

## 4. **Attend the AHP Development Primer**

[www.ahp.org/primer](http://www.ahp.org/primer)

This fast-paced fundamental workshop focuses on the basic elements of health care philanthropy and the role of development in a health care organization.


## 5. **Attend Madison Fundamentals Track**

[www.ahp.org/madison/tracks](http://www.ahp.org/madison/tracks)

This track is ideal for those who are new to fundraising—or for those who want to broaden their understanding of health care development. The Fundamentals of Resource Development track is a great foundational course that will help prepare participants for any of the other AHP Madison offerings in subsequent years.

## 6. **Sign up as a Mentee in the AHP Mentor Program**

[www.ahp.org/mentor](http://www.ahp.org/mentor)

The AHP Mentor Program reflects our commitment to you and your professional development. This online networking and career development tool helps you find, connect and share experiences with others. Your Mentor or Mentee can be in the same city or on the other side of the world. 

## 7. **Attend International Conference**

[www.ahp.org/international](http://www.ahp.org/international)

Build your professional network and learn from experts in the field at the AHP Annual International Conference, a must-attend event for new health care philanthropy professionals.

## 8. **Sit for Your CFRE Designation**



[www.ahp.org/certification](http://www.ahp.org/certification)

The Certified Fundraising Executive (CFRE) is the baseline designation for a unified credentialing program designed specifically for fundraising executives. All AHP educational offerings provide you with the CFRE credits you need to get started!

# THREE<sup>to</sup> EIGHT years

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- 1. Renew Your AHP Membership and Increase Your Membership Roster!**  
Renew your AHP membership to keep the benefits coming. Give your team the tools they need for success — add them to your organization's AHP member roster today by emailing [membership@ahp.org](mailto:membership@ahp.org)
- 2. Sign up to Be a Mentor or a Mentee in the AHP Mentor Program**  
[www.ahp.org/mentor](http://www.ahp.org/mentor)  
The AHP Mentor Program reflects our commitment to you and your professional development. This online networking and career development tool helps you find, connect and share experiences with others. Your Mentor or Mentee can be in the same city or on the other side of the world. 
- 3. Attend the AHP Advanced Course**  
[www.ahp.org/advancedcourse](http://www.ahp.org/advancedcourse)  
The AHP Advanced Course is designed to serve as a review for development professionals who have five or more years of experience in the field and who desire to improve their knowledge and skills in the intermediate to advanced level. It is also designed to serve as one of the tools available to assist development professionals to prepare for the CFRE examination.
- 4. Attend Madison Specialty Tracks**  
[www.ahp.org/madison/tracks](http://www.ahp.org/madison/tracks) 
- 5. Review Webinar Schedule**  
[www.ahp.org/webinars](http://www.ahp.org/webinars)  
Take advantage of educational offerings through AHP's Webinar Series that are specific to the field of health care philanthropy without leaving your office!
- 6. Attend International Conference**  
[www.ahp.org/international](http://www.ahp.org/international)  
Stay up to date with the new trends and best practices at the AHP Annual International Conference. Learn about successful programs and discover how to apply that knowledge to your shop.
- 7. Write for the AHP Connect E-Newsletter or AHP Healthcare Philanthropy Journal**  
[www.ahp.org/connect](http://www.ahp.org/connect)  
[www.ahp.org/journal](http://www.ahp.org/journal)  
AHP Connect delivers updates on industry news and research, educational and professional opportunities, best practices and other articles related to health care philanthropy.  
  
AHP publishes the *Healthcare Philanthropy* journal twice a year for its members and others who share an interest in health care fundraising. This peer-reviewed publication mails in the spring and fall.
- 8. Volunteer!**  
[www.ahp.org/committees](http://www.ahp.org/committees)  
Join one of AHP's councils or committees to build your leadership skills, share your expertise and guide program development. You'll work with AHP staff to contribute directly to your association's strategic direction.

# EIGHT PLUS years

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1. **Renew!**  
Empower your team to perform at their highest level — make sure everyone on your staff is an AHP member. Contact us at [membership@ahp.org](mailto:membership@ahp.org) to increase your roster.
2. **Sign up to Be a Mentor in the AHP Mentor Program**  
[www.ahp.org/mentor](http://www.ahp.org/mentor)  
The AHP Mentor Program reflects our commitment to you and your professional development. This online networking and career development tool helps you find, connect and share experiences with others. Your Mentee can be in the same city or on the other side of the world. 
3. **Attend Residency Program**  
[www.ahp.org/residency](http://www.ahp.org/residency)  
The Health System Philanthropy Residency Program is an 12-month, comprehensive examination and engagement in the concepts and practices of strategic and advanced philanthropy development for health care systems, grounded in experience and frameworks that can inform practice; and sharing of the competencies and knowledge required for successful senior development officers.
4. **Teach at Madison**  
[www.ahp.org/madison/faculty](http://www.ahp.org/madison/faculty) 
5. **Present for AHP Webinars and Conferences**  
[www.ahp.org/webinars](http://www.ahp.org/webinars)
6. **Attend Leading Forward**  
[www.ahp.org/leadingforward](http://www.ahp.org/leadingforward)  
The AHP Leading Forward Executive Summit is designed for chief development officers, executive directors, and other executive leaders in health care philanthropy.
7. **Attend International Conference**  
[www.ahp.org/international](http://www.ahp.org/international)  
Rekindle friendships and make new connections at the world's largest gathering of health care philanthropy professionals.
8. **Write for the AHP Connect E-Newsletter or AHP Healthcare Philanthropy Journal**  
[www.ahp.org/connect](http://www.ahp.org/connect)  
[www.ahp.org/journal](http://www.ahp.org/journal)  
AHP Connect delivers updates on industry news and research, educational and professional opportunities, best practices and other articles related to health care philanthropy.

AHP publishes the *Healthcare Philanthropy* journal twice a year for its members and others who share an interest in health care fundraising. This peer-reviewed publication mails in the spring and fall.





# EIGHT PLUS years cont.

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## 9. **Submit Data for the AHP Report on Giving & Salary Survey**

[www.ahp.org/rog](http://www.ahp.org/rog)


[www.ahp.org/salaryreports](http://www.ahp.org/salaryreports)

Hospital foundations and foundation systems across the country participate in survey process that are summarized in AHP's annual Report on Giving. This report allows your organization to see consolidated industry benchmarks and match your performance against other hospitals in your country. AHP produces separate studies for Canada and the US.

Using job descriptions developed by AHP, respondents are asked to describe individual and institutional characteristics and their current salaries and benefits.

## 10. **Apply for FAHP**

[www.ahp.org/fahp](http://www.ahp.org/fahp)

The Fellow of the Association for Healthcare Philanthropy (FAHP) is a designation bestowed on AHP members who have made significant contributions to the health care philanthropy profession. The Fellow designation recognizes a career of achievement. 

## 11. **Volunteer!**

[www.ahp.org/committees](http://www.ahp.org/committees)

Join one of AHP's councils or committees to build your leadership skills, share your expertise and guide program development. You'll work with AHP staff to contribute directly to your association's strategic direction.

