



CONTINUING EDUCATION POINTS TRACKER

CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.

Activity Organizer: - Association for Healthcare Philanthropy
Title of Activity: - 2025 Madison Institute: Advanced Skills for Major Gifts
Names of Presenter(s): - Various
Dates and Location: - July 21-24, 2025 – Madison, WI

Date: Monday, July 21, 2025

Session 1: 8:15 am – 9:15 am (1.0 pts)

☐ - Welcome & Orientation

Session 2: 9:15 am – 10:15 am (1.0 pts)

☐ - Healthcare Trends

Session 3: 10:30 am – 11:30 am (1.0 pts)

☐ - Keys to Success

Session 4: 12:30 pm – 2:00 pm (1.5 pts)

☐ - What do you want to accomplish?

Session 5: 2:00 pm – 3:30 pm (1.5 pts)

☐ - Unsticking "Stuck" Situations Part 1

Session 6: 3:45 pm – 5:00 pm (1.25 pts)

☐ - Unsticking "Stuck" Situations Part 2

Date: Tuesday, July 22, 2025

Session 1: 8:45 am – 9:30 am (1.0 pts)

☐ - General Session: State of the Union

Session 2: 9:45 am – 11:30 am (1.75 pts)

☐ - Strategic Leadership

Session 3: 12:30 pm – 1:45 pm (1.25 pts)

☐ - Stewardship

Session 4: 1:45 pm – 3:00 pm (1.25 pts)

☐ - Storytelling

Session 5: 3:15 pm – 4:30 pm (1.25 pts)

☐ - Introduction to Role Play

Date: Wednesday, July 23, 2025

Session 1: 9:00 am – 10:30 am (1.5 pts)

☐ - Transformational/Principal Gifts

Session 2: 10:45 am – 11:45 am (1.0 pts)

☐ - Ways to Engage Major Gift Prospects

Session 3: 12:45 pm – 2:15 pm (1.5 pts)

☐ - Physician Engagement/Grateful Patients

Date: Thursday, July 24, 2025

Session 1: 8:45 am – 10:30 am (1.75 pts)

☐ - Ethics Panel

Session 2: 10:45 am – 11:45 am (1.0 pts)

☐ - Role Play Prep

Session 3: 12:45 pm – 2:45 pm (2.0 pts)

☐ - Role Play Presentations

Total number of points attained: ____/22.5

Courses Marked **NFR** (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.

Find more **CFRE approved** continuing education opportunities on **My Education Finder**:
<http://www.cfre.org/continuing-education/my-education-finder/>