Courses Marked NFR (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.

Find more CFRE approved continuing education opportunities on My Education Finder:
http://www.cfre.org/continuing-education/my-education-finder/
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□ - [Extending the Tenure of High Performing Development Officers]
□ - [Leverage Employees Love for Your Organization]
□ - [Session Title]

Date: Friday, October 19, 2018
Session 2: 10:45 [am] - 12:00 [pm] (1.25 pts)
□ - [Philanthropy 2028: What You Need to Know]
□ - [Recruitment Overhaul]
□ - [Navigating the Pathway to Systemization]
□ - [Capturing the Voice of the Patient Through Philanthropy]
□ - [Evaluating Event Fundraising: Beyond the Numbers]
□ - [Transcending the Charity Mentality: From Major Gifts Fundraisers to Community Thought Leaders]

Date: Friday, October 19, 2018
Session 3: 2:15 [pm] - 3:30 [pm] (1.25 pts)
□ - [Building a Concierge Medicine Program From Scratch to Start]
□ - [Underexplored Major Gifts: Elevating the Grants Function Across a Health System]
□ - [Our Journey With Physician Champions: Successfully Building a Culture of Gratitude That Inspires Philanthropy]
□ - [The Impact of a Donor Accountability Office]
□ - [Strike it Rich: Finding, Retaining & Partnering with Volunteers]
□ - [Market Mastery: Harnessing the Hospital and the Campaign Brand]

Date: Friday, October 19, 2018
Session 4: 3:45 [pm] - 5:00 [pm] (1.25 pts)
□ - [Top Ten Problems Solved By Business Intelligence]
□ - [From the Ground Up: Building a Major Gift Pipeline by Engaging New Communities]
□ - [Home is Where the Heart (And Your Grateful Patient) Is!]
□ - [Why Limit Your Profits to Ticket & Table Sales? Change Your Model to Having the Right People in the room with an Exclusive Invite to Events]
□ - [Are You the Philanthropy Leader You Aspire to Be?]
□ - [Funding the Eldercare Tsunami: Adapting Traditional Practices to a Non-Traditional Campaign]

Date: Saturday, October 20, 2018
Session 1: 8:30 [am] - 9:30 [am] (1.25 pts)
□ - [Key Issues & Lessons Learned in Hospice Fundraising]
□ - [Grateful Families: The Core of Your Major Donor Pipeline]
□ - [A Comprehensive Philanthropy Program in a Small Shop]
□ - [Give, Get or Get Off]
□ - [Taking Your Employee Giving to the Next Level: How We Doubled Participation & Dollars Raised in Just One Year]

Date: Saturday, October 20, 2018
Learning Lab: 9:30 [am] - 11:30 [am] (2 pts)
□ - [Leadership & Ally Engagement]
□ - [Embracing the Science Behind Grateful Engagement]
□ - [Demystifying the Communications Plan]

Total number of points attained: _________